2023/24 ANNUAL TEACHING PLANS: ECONOMIC AND MANAGEMENT SCIENCES: GRADE 7 (TERM 1)



TERM 1	WEEK 1	WEEK 2	WEEK 3	WEEK 4	WEEK 5	WEEK 6	WEEK 7	WEEK 8	WEEK 9	WEEK 10	WEEK 11
DAYS											
*DATE COMPLETED											
CAPS TOPICS	Baseline assessment Prior general knowledge of the history of money	The economy History of money	The economy History of money	The economy Needs and wants	The economy Needs and wants	The economy Goods and services	The economy Goods and services	The economy Inequality and povert	The economy Inequality and poverty	Revision	6-9
CORE CONCEPTS & SKILLS	Revise the general knowledge learners have about the economy. Life without money	 Traditional societies Comparison of traditional and modern societies Bartering, promissory notes, coins, paper money 	Paper money Explain electronic banking, the role of money	Differentiate between needs and wants Basic needs of individuals, families, communities, and country	Primary and secondary needs Unlimited wants, characteristics of needs and wants, and limited resources to satisfy needs and wants	Differentiate between goods and services, examples of goods and services, producers, and consumers	Using goods and services efficiently and effectively, how to recycle and reuse goods to satisfy needs and wants	Causes of sociol economic imbalances, inequality in Social Africa, education and skills to fight inequality and injustice	challenges Creating sustainable job opportunities		OVERS WORK OF WEEKS (
REQUISITE PRE- KNOWLEDGE		People can exchange goods for other goods	Existing forms of money are in circulation	Needs and wants	Pre-knowledge on primary and secondary needs	People buy goods to satisfy their needs They also start businesses	Examples of goods that can be reused	Some communities/househ are poor and some a rich	" ,		LEST THAT C
RESOURCES (OTHER THAN TEXTBOOKS) TO ENHANCE LEARNING	Posters that are relevant to topics, magazines, newspapers, and video lessons	 Practical demonstrations Posters Magazines, newspapers & video lessons 	 Posters Magazines, newspapers & video lessons Practical demonstrations 	Posters Magazines, newspapers & video lessons	Posters Magazines, newspapers & video lessons	Posters Magazines, newspapers & video lessons	Posters Magazines, newspapers & video lessons	Posters Magazines, newspapers & video lessons	Posters Magazines, newspapers & video lessons		MARCH CONTROLLED TEST THAT COVERS WORK OF
INFORMAL ASSESSMENT	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions	Class work/case study/poster and activities	Class work/case study/poster and activities	Class work/case study/poster and activities	Class work/case study/poster and activities	Class work/case study/poster and activities	Class work/case study/poster and activities	Class work/case study/poster and presentations		MAI
SBA FORMAL ASSESSMENT	Cognitive levels: For all tasks LO - 30% MO - 50%	Assignment/case study/poster Marks: 50 Week 6		Content covered: History of money Needs & wants	**Date completed	**Date completed MARCH CONTROLLED TEST Marks: 50 Weeks: 10 Duration: 60 mins			Content covered: Goods & services Inequality & poverty	**Date completed	
	HO - 20%										

^{*}Date completed – write the date of the last informal activity

**Date completed – write the date of the formal task after it has been marked and recorded

2023/24 ANNUAL TEACHING PLANS: ECONOMIC AND MANAGEMENT SCIENCES: GRADE 7 (TERM 2)

TERM 2	WEEK 1	WEEK 2	WEEK 3	WEEK 4	WEEK 5	WEEK 6	WEEK 7	WEEK 8	WEEK 9	WEEK 10	WEEK 11
DAYS *DATE COMPLETED											GUIDELINES: MID-YEAR CONTROL- LED TEST:
CAPS TOPICS	Revision of Term 1 work	Financial literacy: Accounting concepts	Financial literacy: Accounting concepts	Financial literacy: Income and expenses	Financial literacy: Income and expenses	Financial literacy: Income and expenses	Financial literacy: Budgets	Financial literacy: Budgets			■ Term 1 work = 30% ■ Term 2 work = 70%
CORE CONCEPTS & SKILLS	Revise the work covered in Term 1 Give learners an overview of the work of Term 2	Capital, assets, liability, income, expenses, profit	Losses, budgets, savings, banking, financial records, transactions	Personal statement of net worth	Business income Business expenses	Savings and investments	Definition of a budget, income, expenditure	Definition of a business budget, income, and expenditure			
REQUISITE PRE- KNOWLEDGE	Term 1 work	Terminology from learners' background	Terminology from learners' background	Capital, assets, liability, income, expenses, profit	Concepts: Losses, budgets, savings, banking, financial records, transactions	Concepts: Losses, budgets, savings, banking, financial records, transactions	Concepts: Losses, budgets, savings, banking, financial records, transactions	Concepts: Losses, budgets, savings, banking, financial records, transactions	Revision		
RESOURCES (OTHER THAN TEXTBOOKS) TO ENHANCE LEARNING	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons			
INFORMAL ASSESSMENT	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions, class test	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions			
SBA FORMAL ASSESSMENT		Cognitive levels: For all tasks LO-30% MO-50% HO-20%				MID-YEAR CONTROLLED TEST Marks: 100 Week 12 Duration: 90 minutes	Content covered: • Term 1 work = 30% • Term 2 work = 70%		**Date completed		

2023/24 ANNUAL TEACHING PLANS: ECONOMIC AND MANAGEMENT SCIENCES: GRADE 7 (TERM 3)

TERM 3	WEEK 1	WEEK 2	WEEK 3	WEEK 4	WEEK 5	WEEK 6	WEEK 7	WEEK 8	WEEK 9	WEEK 10	WEEK 11
DAYS											
* DATE COMPLETED											
CAPS TOPICS	ENTREPRE- NEURSHIP: The entrepreneur	ENTREPRE- NEURSHIP: The entrepreneur	ENTREPRE- NEURSHIP: The entrepreneur	ENTREPRE- NEURSHIP: The entrepreneur	ENTREPRE- NEURSHIP: Starting a business	ENTREPRE- NEURSHIP: Starting a business	ENTREPRE- NEURSHIP: Starting a business	ENTREPRE- NEURSHIP: Starting a business	ENTREPRE- NEURSHIP: Starting a business	ENTREPRE- NEURSHIP Starting a business	Revision
CORE CONCEPTS & SKILLS	Definition of an entrepreneur	Characteristics and skills of an entrepreneur	Entrepreneurial skills of buying and selling (making profit through trading)	Entrepreneurial skills of actions of producing and making profit through manufacturing	Formal and informal businesses Needs and wants	SWOT analysis	Setting goals and achieving goals	The concept of advertising Media used in advertising	Principles of advertising	Budget for Entrepreneur's Day Simple cost calculations Explain the following: Fixed cost, cost price, variable cost	
REQUISITE PRE- KNOWLEDGE	Different people who own businesses	Characteristics of an entrepreneur from their previous knowledge	What is skilful buying?	What is profit?	Differentiate between needs and wants	The owner must know that a business is subjected to different challenges and opportunities	What does the acronym SMARTER stand for?	Examples of advertisements and media used for advertising	Explain the acronym AIDA	What is the budget? That a business must incur some costs before and during operation	
RESOURCES (OTHER THAN TEXTBOOKS) TO ENHANCE LEARNING	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	Grade 7 core notes Tips for teachers Lesson plans	
INFORMAL ASSESSMENT	Discussions, activities, class tests, case study	Discussions, activities, class tests, case study	Discussions, activities, class tests, case study	Discussions, activities, class tests, case study	Discussions, activities, class tests, case study	Discussions, activities, class tests, case study	Discussions, activities, class tests, case study	Discussions, activitie class tests, case stud	·	Discussions, activities, class tests, case study	
SBA Cognitive let LO-30% MO-50% HO-20%		LO-30% MO-50%	MO-50%			PROJECT Marks: 50 Week 9-10 Content covered • Term 3 work = • • (Starting a busine Entrepreneur's)			= 100% siness and	**Date completed	

2023/24 ANNUAL TEACHING PLANS: ECONOMIC AND MANAGEMENT SCIENCES: GRADE 7 (TERM 4)

TERM 4	WEEK 1	WEEK 2	WEEK 3	WEEK 4	WEEK 5	WEEK 6	WEEK 7	WEEK 8	WEEK 9	WEEK 10		
DAYS												
*DATE COMPLETED	ED E					N.B. Revision must be cond Guidelines for FINAL		conducted before the paper is written				
CAPS TOPICS	The economy: The production process	The economy: The production proce	The economy: The production process	Financial literacy: Savings	Financial literacy: Savings	Financial literacy: Savings	EXAMINATION: 100 marks					
CORE CONCEPTS, SKILLS	Definition of production; inputs and outputs.	Sustainable use of resources; the mean of economic growth; meaning of productiv	the	Personal savings; the purpose of savings	The role of banks; services offered by banks	Opening a savings account at a bank; community savings schemes.	Duration: 90 minutes Mark distribution: Financial literacy: 25 mar The economy: 25 marks	ks				
REQUISITE PRE- KNOWLEDGE	Goods and services	Inputs in the producti process	on Resources and productivity	Role and functions of money	Purpose of savings	Services offered by banks	Entrepreneurship: 50 mai	S				
RESOURCES (OTHER THAN TEXTBOOKS) TO ENHANCE LEARNING	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, post magazines, newspap & video lessons		Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons	Practical demonstrations, posters, magazines, newspapers & video lessons						
INFORMAL ASSESSMENT	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activitie oral discussions	Class work/case s, study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions	Class work/case study/poster, activities, oral discussions, class test	Class work/case study/poster, activities, oral discussions	ctivities,					
SBA FORMAL ASSESS	SMENT	LC M	Cognitive levels: For all tasks LO-30% MO-50% HO-20%			YEAR-END EXAMINA Marks: 100 Week 7-8 Duration: 90 mins		ered: ered from Term 3 &	** Date completed			